

## Message Text

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ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 RSC-01 /019 R

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DRAFTED BY: COM/BIC/JAFOGG

APPROVED BY: EB/OCA/REP:JBRABENS

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----- 109069

R 252215Z NOV 74

FM SECSTATE WASHDC

TO AMEMBASSY KUWAIT

UNCLAS STATE 259967

E.O. 11652: NA

TAGS: BFOL, KU

SUBJ: SAND-LIME BRICK AND CEMENT PRODUCTS FACTORY

REF: (A) KUWAIT 3349

(B) STATE 248332

(C) KUWAIT 4984

1. IN CONNECTION WITH REF B, PARA 3, FOREIGN INVESTMENT  
SERVICES STAFF (FISS) HAS RECEIVED REPLIES FROM SEVERAL U.S. COMPANIES

REGARDING THEIR INTEREST IN SUBJ PROJECT. THE FOLLOWING EXCERPT, FROM  
THE LETTER OF MR. JAMES P. VINKE, VICE PRES. SALES, MARBLEHEAD  
LIME COMPANY, CHICAGO, ILLINOIS, TYPICAL OF THE RESPONSES FISS HAS  
RECEIVED: "...FOR VARIOUS REASONS, THE SAND-LIME BRICK INDUSTRY  
HAS NEVER DEVELOPED TO ANY SIGNIFICANT EXTENT IN THE UNITED STATES.

AS A

RESULT, OUR EXPERIENCE AND KNOWLEDGE OF THAT INDUSTRY IS QUITE  
LIMITED, AND WE WOULD NOT BE QUALIFIED TECHNICALLY TO TAKE  
ADVANTAGE OF THIS OPPORTUNITY."

2. FISS DOUBTS IT WILL BE ABLE TO GENEATE INTEREST IN THE SAND-LIME  
BRICK FACTORY. HOWEVER, FISS HAS RECEIVED INTEREST FROM A SECOND  
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POSSIBLE CANDIDATE FOR THE CEMENT BASED INDUSTRIES. MR. PAUL R.

JOHNSON, VICE PRES OF SALES, GLEN-GERY CORP., 227 NORTH  
5TH STREET, P.O. BOX 1542, READING, PA. 19603,  
TELEPHONE (215) 374-4001 HAS EXPRESSED INTEREST IN SANDAL-RASHED'S  
PROPOSAL FOR CEMENT PRODUCTS. MR. JOHNSON HAS ASKED THAT THE  
KUWAITI FIRM BE ADVISED OF GLEN-GERY'S INTEREST. GLEN-GERY IS A  
PRODUCER OF BRICKS STRUCTUAL TILE, CLAY, CONDUIT AND CONCRETE  
PRODUCTS. IT HAS 24 MILLION DOLLARS IN ANNUAL SALES AND EMPLOYS  
1000.

3. FISS WILL CONTINUE TO ADVISE EMBASSY OF ANY POSITIVE REPLIES IT  
RECEIVES. INGERSOLL

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 25 NOV 1974  
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**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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